

gen  way



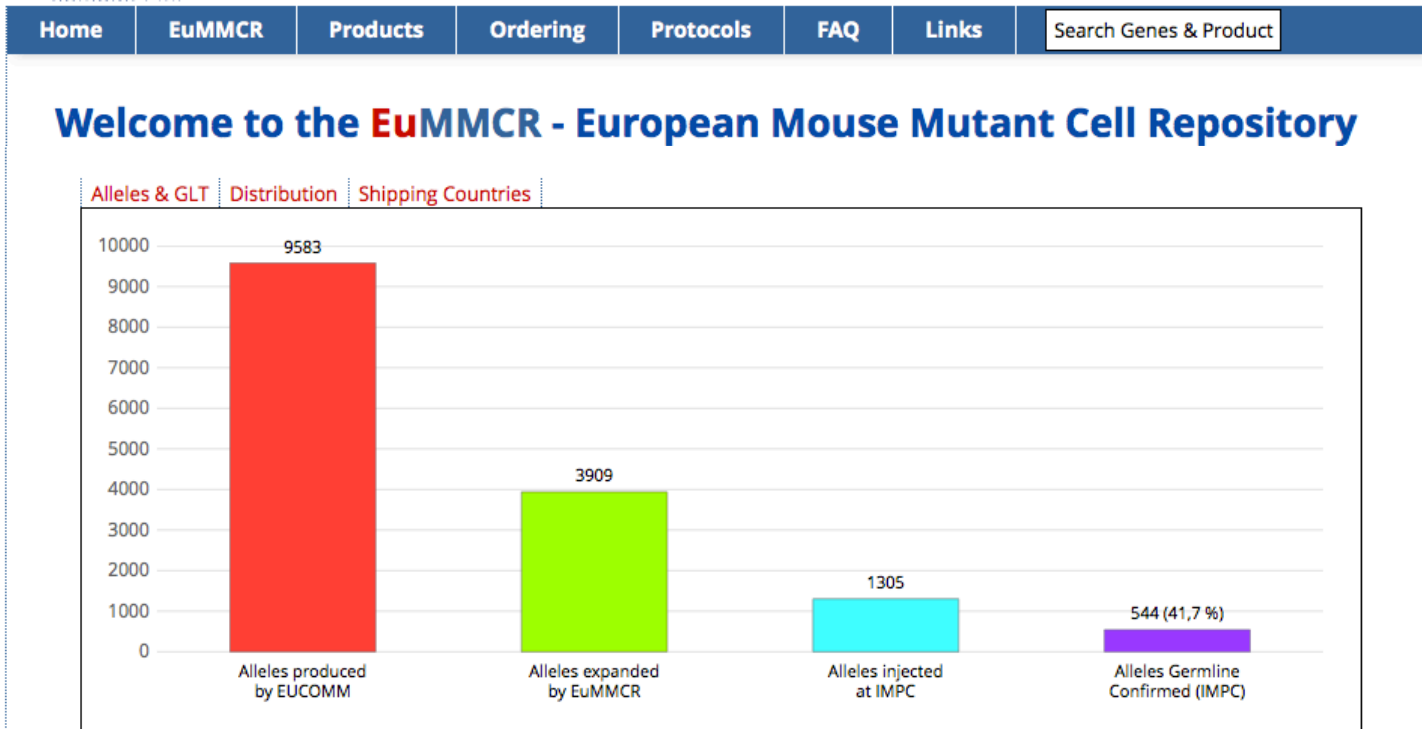
**INFRAFRONTIER / IMPC / UAB  
Industry liaison meeting**

Access to EUCOMM-based KO mouse models

November 13th, 2014

# EUCOMM materials a valuable resource

## A scientific success and a valuable resource





# EUCOMM materials a valuable resource

**A strong interest from the industry for this high value biological resource**

**But access was limited to “partnerships” with academic laboratories**

=> no secured FTO

**A worldwide FTO is necessary to secure industry R&D programs.**

- Industry needs to be able to collaborate on a world wide basis
- Biopharmaceutical companies have R&D facilities in different countries
- Biotechnology companies are bought by big pharmaceutical companies

**Without a worldwide FTO, the resource can not be efficiently distributed**



## genOway's strategy

**Biomedical research programs require**

- **Animal models of high scientific value: innovation & customization**
- **&**
- **World wide FTO to secure investments in R&D programs**

**Conclusion : we have built up a unique portfolio of exclusive transgenic technologies**



# EUCOMM – genOway agreement

Our IP analysis showed that several tens of different patented technologies were used by EUCOMM partners for standard targeting approaches.

=> Providing a world wide FTO requests a license for each technology.

genOway built up the appropriate portfolio of licenses

- Licenses already present in our IP portfolio
  - ✓ Non exclusive licenses
  - ✓ Exclusive license : Homologous recombination, IRES, ...
- Non exclusive licenses were acquired : RedET cloning, ...

⇒ Some of these non exclusive licenses are currently under discussion to be turned into exclusive licenses

**genOway is the only company able to provide a world wide FTO to the biopharmaceutical industry**



# EUCOMM – genOway agreement

## Key terms of the agreement

1. Non exclusive agreement
2. genOway takes full responsibility for the distribution of the materials
3. An annual minimum cash payment
4. For each model developed for a customer
  - A **cash payment** to EUCOMM for the biological material provided
  - **Each mouse line** developed by genOway with the EUCOMM materials will be delivered to EUCOMM depository
    - ✓ The mouse line is fully available for academic laboratories
    - ✓ genOway and its customers contribute for free to the EUCOMM program.



# EUCOMM – genOway agreement

## Next steps

1. Expand the agreement to other EUCOMM contributors
2. Discuss similar agreement with other IKMC – IMPC partners
3. Develop similar agreements with other academic resources to make them available to the industry.

gen  way



**Thank you for your attention**